

Adding Value to US based PE Fund's portfolio companies

Valueonshore Advisors assisted US PE Fund in estimating the accurate assessment of the portfolio companies.

ABOUT THE CLIENT

US Based Private Equity and Venture Capital Firm with portfolio companies around the world.



OUR VALUE ADDITION

Valueonshore Advisors assisted the client in overcoming these challenges and thereby enabled the Private Equity Fund to:

- Obtain an accurate assessment of the business assets
- Identify the NPAs in the portfolio and chalk out an exit strategy in a phased manner
- Ascertain the expected resale value of portfolio companies
- Make satisfactory and adequate disclosures to the regulators



BUSINESS CHALLENGES

The Client wanted to ascertain the fair valuation of portfolio companies. Valuation of PE and VC portfolio investments is a significant exercise for investors and founders alike which is accompanied by several complexities including:

- Increased scrutiny on PE firms by the regulators
- Conflict of interest of internal team performing valuations
- Lack of in-house valuation specialists with the requisite knowledge and expertise
- Lack of easily observed market value for portfolio companies
- Deciding on the most appropriate and suitable valuation methodologies for each portfolio company
- Extremely bloated expense structure in business plans designed for growth that had not materialised



OUR SOLUTIONS



- Deployed valuation experts having in depth understanding of valuation practices in accordance with USGAAP and local GAAP
- Understanding the stage of development of the Company and determining the risk associated with achievement of Projected Business Plans
- Understanding the dynamics of the industry in which each entity operates and the perceived growth potential
- Reviewing the macro economic indicators of various economies and ascertaining the impact thereof
- Reviewing the changes in business operations of investee companies and selection of appropriate valuation methodology based on various quantitative and qualitative inputs
- Preparing and presenting the valuation report elaborating the purpose of valuation, methodologies & assumptions used, information provided and relied upon and conclusion of fair value

ABOUT US



Headquartered in Gurugram, Valueonshore Advisors is a specialised professional services firm managed by the Big 4 alumni and industry executives. Our portfolio includes multi-billion dollar companies, mid-cap public, and pre-IPO companies that range from late stage to early stage. We are a trusted, preferred partner for various multinational and Indian clients who engage us for our functional expertise, industry knowledge and for our objective solutions for complex problems.

We help companies for improving their chances for successful Mergers & Acquisitions through a holistic approach that addresses acquisition strategy, corporate culture match, due diligence and post transaction integration. If you need any further information on our Transaction Advisory and Financial Advisory Services, please write to:

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