

# Adding Value to US based CPA Firms

**Valueonshore Advisors assisted US based CPA Firm in buy side and sell side Due Diligence of companies operating in varied industries.**

## ABOUT THE CLIENT

US Based Top 20 CPA firms providing buy side and sell side due diligence services.



## OUR VALUE ADDITION

Valueonshore Advisors assisted the client in overcoming these challenges and thereby enabled the CPA Firm to:

- Assisted in Buy side and sell side transaction advisory engagement in sectors like Liquor Distribution, Manufacturing and Real Estate among others.
- Prepared the transaction Databook which include QOE, NWC, AR and AP Ageing, Key trends in Revenue and costs and preparing various charts, bridges and graphs for analysis.
- Analysed Historical Free Cash Flow and adjusted them to present them on a comparable basis.
- Assisted in calculating Fair/ Adjusted EBITDA for valuation.



## BUSINESS CHALLENGES

The Client wanted to create the Databook from scratch as well as due diligence report. Updating the Databook and reports are accompanied by several complexities including:

- Passing the QOE and NWC adjustments which involves making Judgements and decisions based on incomplete and imperfect information.
- Limited Access to Information which makes it difficult to make decision.
- Lack of in-house specialists with the requisite knowledge and expertise
- Time Constraints
- Due diligence sometimes exposes legal issues or potential liabilities on the company under Investigation.



## OUR SOLUTIONS



- Deployed Due Diligence experts having in depth understanding of buy side as well as sell side due diligence.
- Understanding the Business's economic situation by looking at the Financial statements and historical trends, Projections and tax risks
- Understanding the dynamics of the industry in which each entity operates
- Reviewing the business operations of companies and Identification of appropriate Quality of Earnings adjustments, Net working capital adjustments and Debt and Debt like Items.
- Preparing and presenting the due diligence report elaborating the purpose of due diligence, Adjustments & assumptions used, information provided and relied upon and conclusion of Adjusted EBITDA.

## ABOUT US

Headquartered in Gurugram, Valueonshore Advisors is a specialised professional services firm managed by the Big 4 alumni and industry executives. Our portfolio includes multi-billion dollar companies, mid-cap public, and pre-IPO companies that range from late stage to early stage. We are a trusted, preferred partner for various multinational and Indian clients who engage us for our functional expertise, industry knowledge and for our objective solutions for complex problems.



We help companies for improving their chances for successful Mergers & Acquisitions through a holistic approach that addresses acquisition strategy, corporate culture match, due diligence and post transaction integration. If you need any further information on our Transaction Advisory and Financial Advisory Services, please write to:

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